SK chemicals 2025 1Q Earnings Release









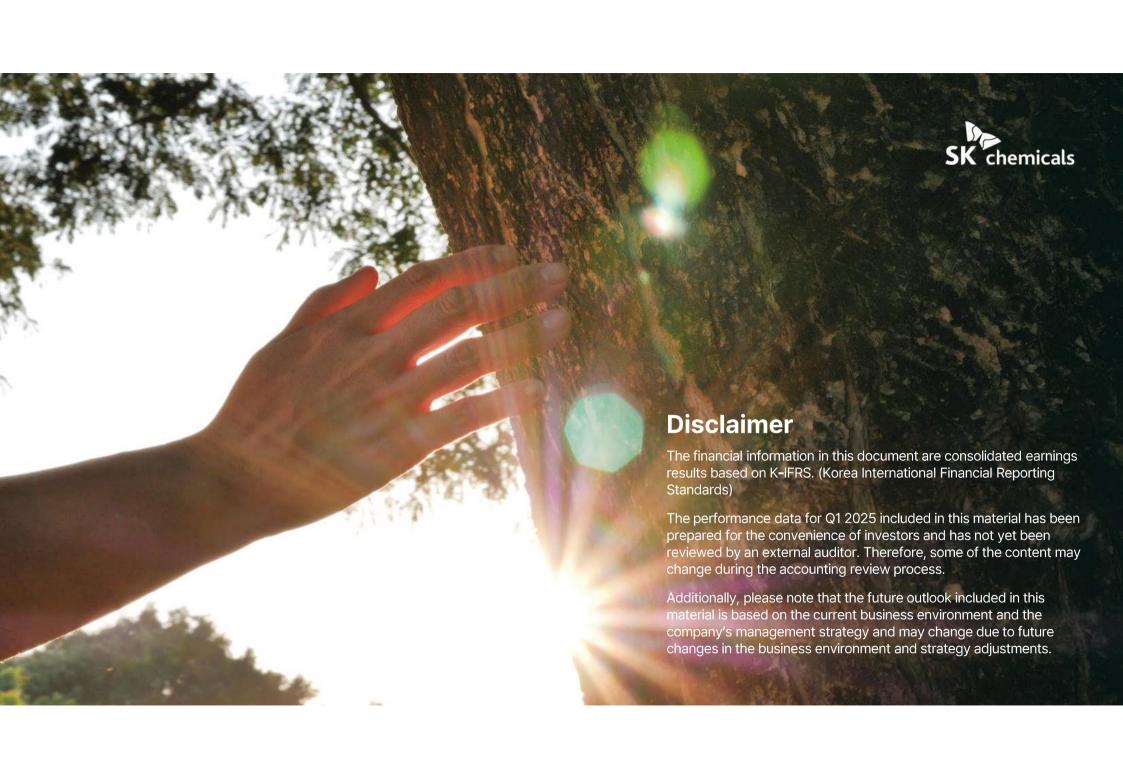


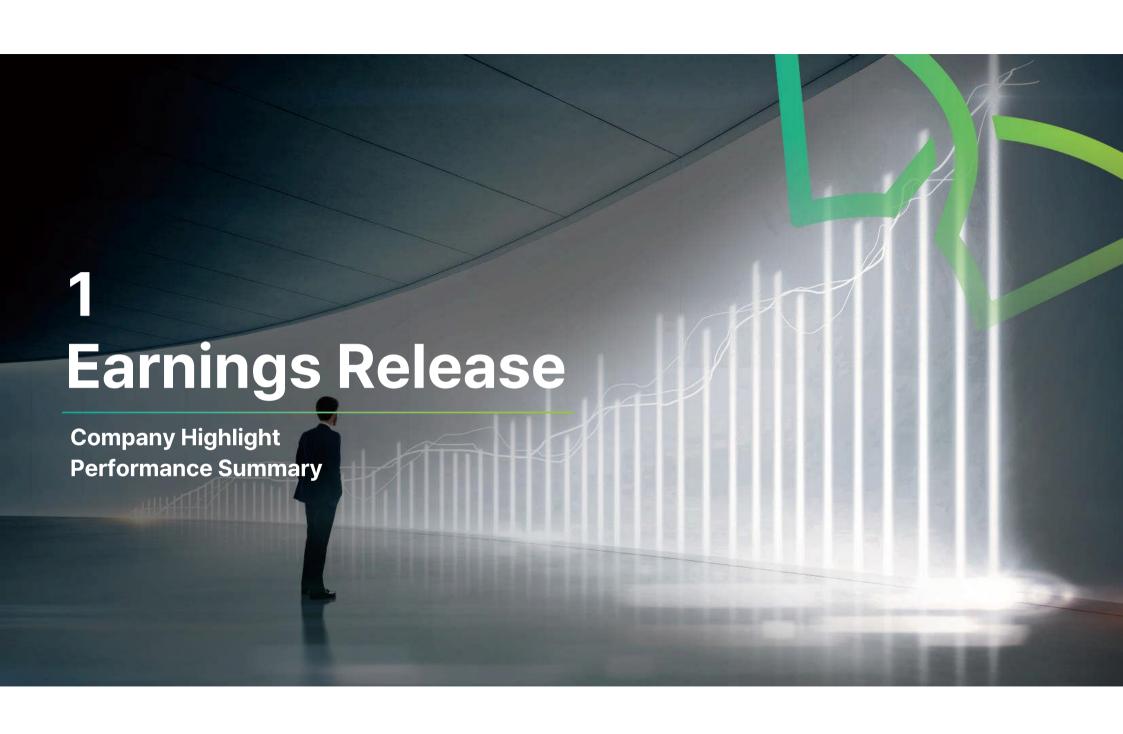




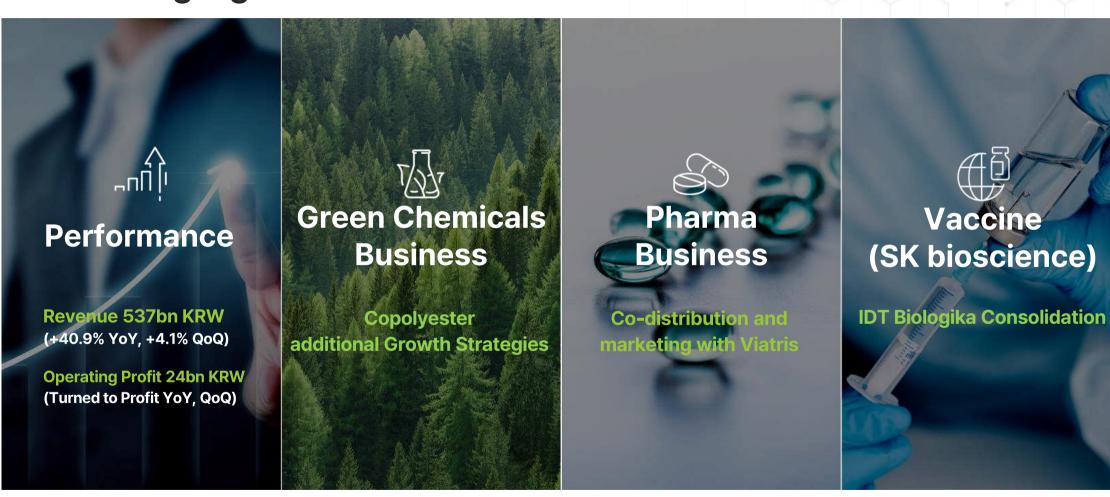
We care for the future.

Healthcare, Earthcare





# **1Q25 Highlight**



# **Performance Summary**

#### Consolidated

4Q24

1Q25

**Revenue 537bn KRW** (+40.9% YoY, +4.1% QoQ)

Increase in sales of consolidated subsidiaries and expansion in size due to strong performance in the separate

Operating Profit 24bn KRW (Turned to Profit YoY, QoQ)

Transition to profit due to narrowed consolidated subsidiaries losses and strong performance in copolyester business

#### **Operating Profit and Margin** Revenue (Unit: billion KRW) (Unit: billion KRW) 537 516 381 (Turned to profit) 24 ∧13 △29 **1024 4Q24** 1Q25 **1Q24**

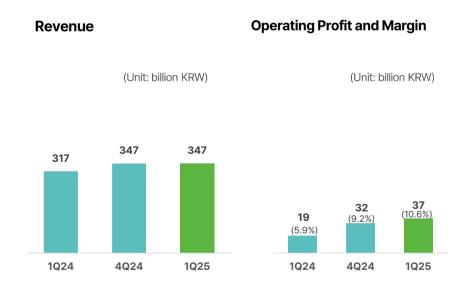
#### Separate

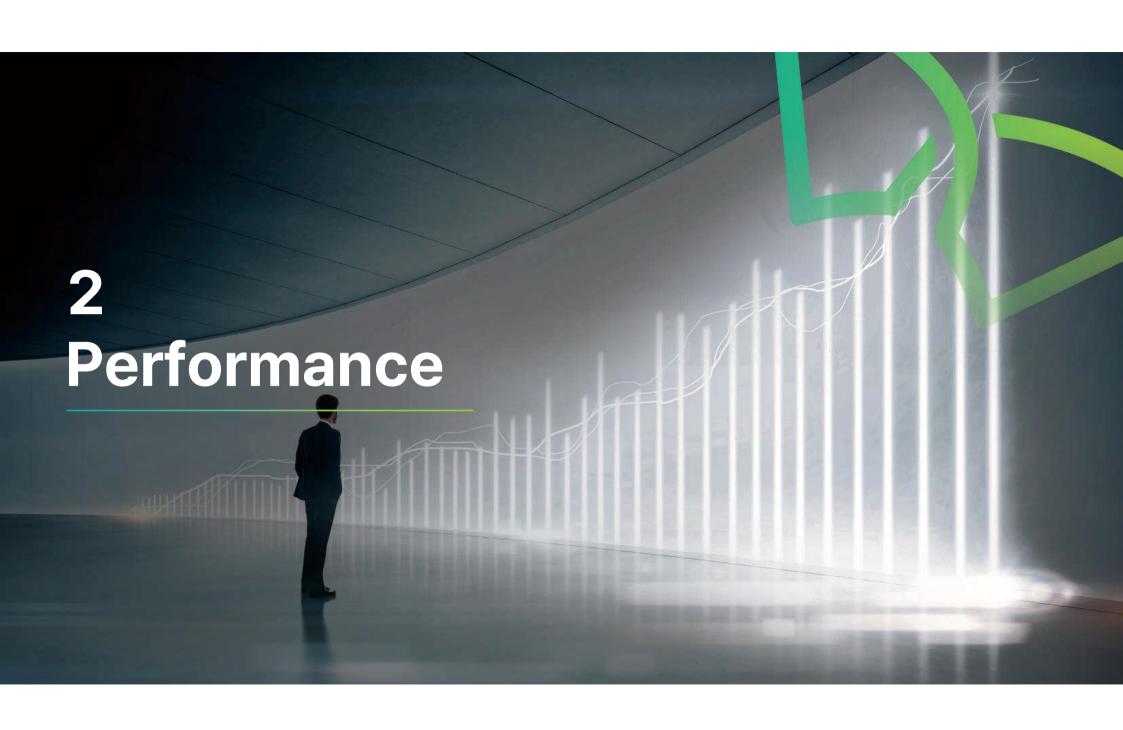
**Revenue 347bn KRW (+9.4% YoY, +0.1% QoQ)** 

Expansion in size due to strong performance in the copolyester and pharma business

**Operating Profit 37bn KRW (+98.5% YoY, +16.5% QoQ)** 

Increase in profit size due to strong performance in the **Copolyester business** 





# Performance by Business Unit (1)

**Green Chemicals - Copolyester & Monomer** 

# Revenue 232bn KRW (+4.4% YoY, +11.5% QoQ) Revenue growth due to improvement of the product portfolio despite global uncertainties High-Value vs. Uncertainties in Global Dynamics

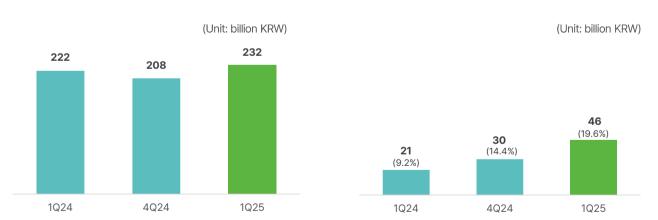
Operating Profit

Revenue

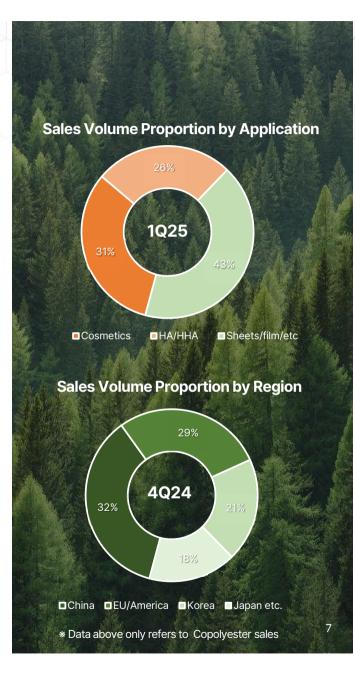
46bn KRW (+122.3% YoY, +52.3% QoQ)

Increase in profit size and improvement in profitability due to stabilized raw materials and expansion of high-value product sales

#### **Operating Profit and Margin**

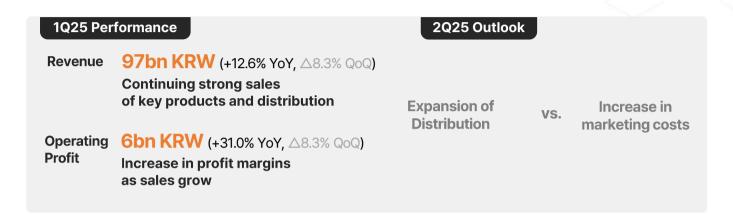


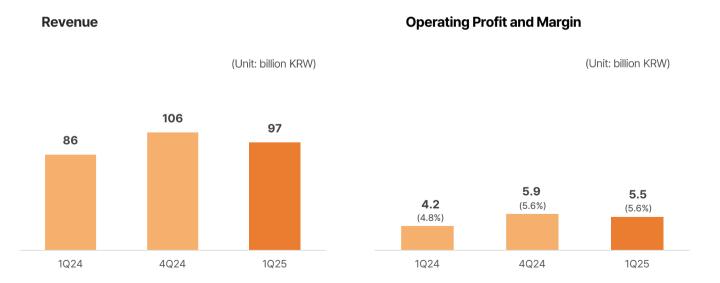
\* Including performance of America/Europe copolyester sales subsidiaries



# Performance by Business Unit (2)

Life Science - Pharma





# **Revenue Proportion** Distribution \ 42% 1Q25 58% **Main Products** Joins Natural product based anti-arthritic treatment **Ginexin** blood circulation





disorder treatment & Cognitive enhancer

#### Rivastigmine patch

Anti-dementia treatment patch

# Performance by Business Unit (3)

Life Science - SK bioscience

#### 1Q25 Performance

**Revenue** 157bn KRW (+594.0% YoY, △ 1.5% QoQ)

**Higher SKYVAX Sales and Consolidation of IDT** 

**Led to YoY Revenue Growth** 

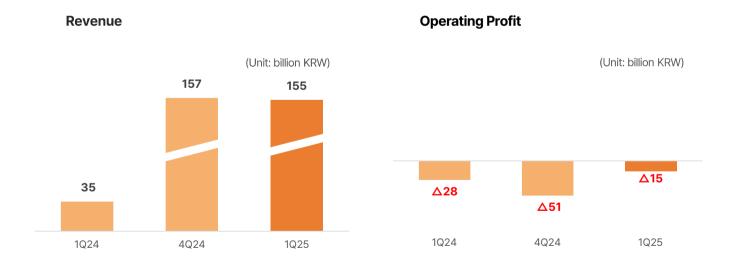
Operating  $\triangle 15$ bn KRW (Loss Continued YoY, QoQ)

Profit

Deficit narrowed due to operational optimizations of IDT

#### 2Q25 Outlook

IDT-based revenue increase and business expansion



#### Overview

#### SKYVAX

- Expanding global reach through partnership
- SKYCellflu: Export expansion to southern hemisphere
- SKYVaricella New order of 55 bn KRW from PAHO
- SKYZoster: Continuous demand based on price competitiveness and vaccination convenience

#### Vaccine distribution

- Sanofi Vaccines '25 New Product Introduction (Hep A, RSV Antibody)
- Increase in vaccine for infants including NIP

#### IDT Biologika

Turnaround through operational optimization and revenue expansion

#### PCV21 (pneumococcal vaccine)

- Multiple Phase 3 Trials Initiated and On-Track for Global Approvals and Market Entry in US, EU, South Korea, Australia etc.
- Andong plant expansion(G2+) for commercial production
- Joint development agreement for NextGen PCV
   Total €350M (Upfront+milestone) + Royalty 9



# Copolyester Growth Strategy

Seek further growth through increased sales of heat resistant, recycled and value-added strategic products

#### **Copolyester & Monomer<sup>1)</sup> Performance Trends**



#### **High-Value Portfolio Expansion**

#### **ECO**ZEN



Targeting competitor's core market

- Proactively respond to product substitution opportunities



Increase quality and capacity with dedicated facility retrofits (Operation from June, 2025)

#### **ECOTRIA** R



Building a circular economy within each country

- Increase Demand in Recycle Solution



Investment in additional CR facilities to meet mid-long term demand expansion (targeted to be operational in early '26)

#### **SKY** GREEN



Increased regulations on environmental and health issues

- demand for substitution of other materials



Customer-centric marketing - Brand Owner Lock-in

# **Recycle Growth Strategy**

Drive early results by strengthening organizational alignment around the Recycle business and securing Brand Owner Commitment

#### **Unite Competency** Accelerating Recycle competitive edge through organic collaboration between marketing, R&D, and production Marketing **Green Materials Division** Client marketing for CR-Copoly / CR-PET **Recycle Division** Support developing Usage customer usage/ Development Enhancing B/O Engagement Team R&D Advancing Recycle **Chemistry Lab** processing technology Develop customized RIC1) solutions for each industry **Production** Establish stable production infra for SK Shantou<sup>2)</sup> R-BHET / CR-PET

#### **Expand commercialization**

- Acquiring Brand Owner Commitment
- Responding to increased Recycle regulatory demands



<sup>1)</sup> Recycle Innovation Center: targeted to operational by 2026 2) SK Shantou production Capa.: r-bhet 70k tons, CR-PET 50k tons

# New Growth Driver-SKMU Combined Heat and Power Generation (CHP) Plant

Securing competitiveness in the utility business through subsidiary's new power facility expansion,

#### **Business**

#### Business Overview

- Converting to LNG, establishing eco-friendly district energy system
- Stable industrial power and steam supply within the area
- CAPEX: Approximately 620 Billion KRW

#### Expected Benefits

- Eco-friendly energy transition reflecting carbon-neutral policies.
- Strengthening utility business capabilities.

#### Facility Production Capacity

(Existing) Steam: 490t/h, Electricity: 27MW

(New) Steam: 240t/h, Electricity: 300MW



 $\triangle$  Rendering of the new LNG cogeneration plant

Dec 21 22

Establishment of SK Multi utility Co., Ltd. - Split off from SK Chemicals<sup>1)</sup>

LNG CHP plant EPC contract signed

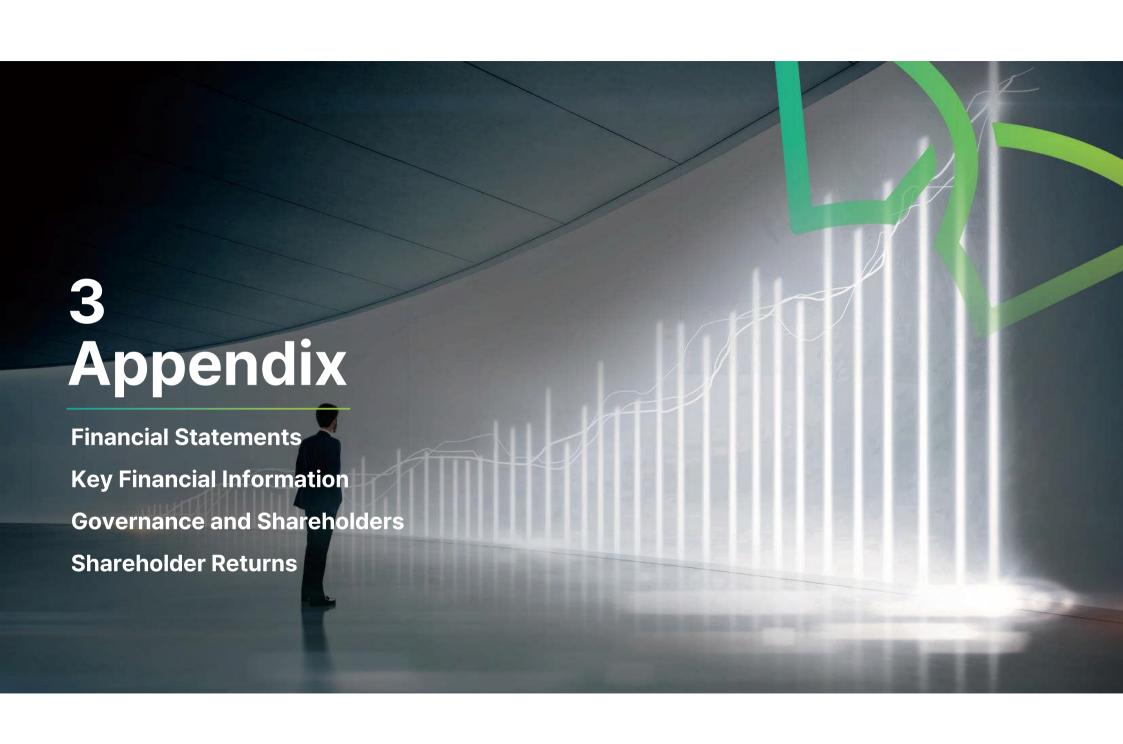
**Initial Firing** 

2H24

Completion (Target)

1H25

"Target to operate In the second half"



# Financial Statements (Consolidated)

#### **Balance Sheet**

(Unit: billion KRW)

Items	2024	1Q25
Current assets	2,385	2,551
- Current account	1,819	1,933
- Inventory	566	617
Non-current assets	2,983	3,072
- Investment in affiliated companies and joint ventures	10	9
- Tangible property	2,459	2,536
- Intangible property	163	172
- Other Non-current assets	351	355
Total assets	5,368	5,622
Current liabilities	974	1,080
Non-current liabilities	1360	1,480
Total liabilities	2,334	2,560
Equity attributable to the parent company	2,202	2,216
- Capital stock	99	99
- Consolidated capital surplus	1,240	1,240
- Consolidated other components of equity	△22	△22
- Accumulated other comprehensive income	22	32
- Consolidated earned surplus	862	867
Non-controlling interest	832	846
Total equity	3,034	3,062
Total liabilities and equity	5,368	5,622

#### **Income Statement**

Jnit: billion KRW)

Items	1Q24	2Q24	3Q24	4Q24	1Q25
Revenue	381	414	426	514	537
- Cost of Revenue	296	299	332	412	403
- Gross profit from Revenue	85	115	95	102	134
- Revenue and administrative expenses	97	106	107	131	109
Operating profits	∆13	9	-12	-29	24
- Other non-operating income	5	6	1	33	3
- Other non-operating expense	8	7	4	13	2
- Financial income	21	20	23	35	25
- Financial expense	16	20	23	34	30
- Share of profits	0	△0.4	△0.4	△0.1	1
Earnings before interest and taxes	Δ11	8	△16	△9	20
- Income tax expense	Δ3	3	△5	△19	Δ2
Consolidated net income	Δ8	5	△11	10	21
- Equity attributable to the parent company	△4	9	△4	8	20
- Non-controlling interest	△4	△4	Δ7	2	1

# Financial Statements (Separate)

#### **Balance Sheet**

(Unit: billion KRW)

Items	2024	1Q25
Current assets	812	866
- Current account	559	552
- Inventory	253	313
Non-current assets	1,294	1,280
<ul> <li>Investment in affiliated companies and joint ventures</li> </ul>	444	441
- Tangible property	708	693
- Intangible property	31	36
- Other Non-current assets	110	110
Total assets	2,106	2,146
Current liabilities	708	621
Non-current liabilities	236	336
Total liabilities	944	956
Capital	99	99
Capital surplus	158	158
Other components of equity	△13	△13
Earned surplus	917	945
Total equity	1,161	1,190
Total liabilities and equity	2,106	2,146

#### **Income Statement**

Jnit: billion KRW)

Items	1Q24	2Q24	3Q24	4Q24	1Q25
Revenue	317	345	332	347	347
- Cost of Revenue	246	257	251	254	255
- Gross profit from Revenue	71	88	81	92	92
- Revenue and administrative expenses	53	57	52	61	55
Operating profits	19	31	30	32	37
- Other non-operating income	2	10	0.4	2	2
- Other non-operating expense	7	4	3	10	1
- Financial income	11	12	8	22	13
- Financial expense	12	16	16	22	16
Earnings before interest and taxes	13	33	19	24	34
- Income tax expense	3	8	4	4	7
Net income	9	26	15	20	27

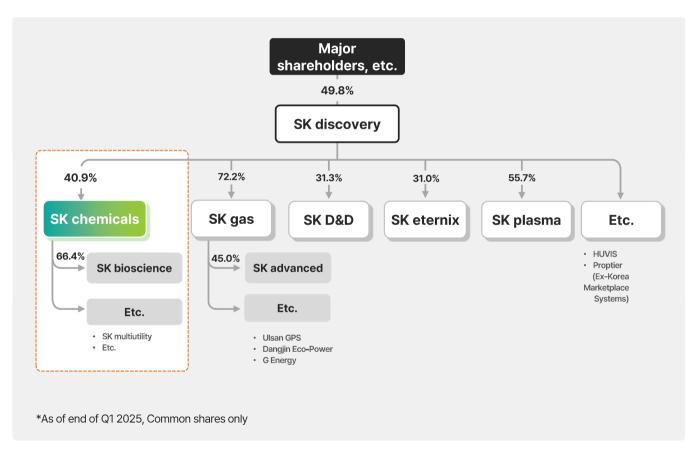
# **Key Financial Information (Separate)**

(Unit: billion KRW)

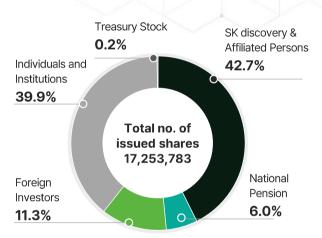
Division	2023			2024				2025			
Division	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q
Cash and Cash Equivalents	326	222	215	245	245	250	407	341	177	177	301
Net Debt	387	412	393	360	360	423	414	397	403	403	426
CAPEX	81	24	23	31	159	21	22	16	15	74	10
Debt Ratio	82.9%	71.5%	69.9%	74.0%	74.0%	76.4%	90.3%	81.3%	68.4%	68.4%	80.4%
Current Ratio	128.9%	133.6%	125.7%	103.1%	103.1%	91.5%	112.0%	114.7%	120.5%	120.5%	139.5%
EBITDA	39	34	38	31	141	33	46	44	48	171	38
EBITDA (%)	12.6%	10.4%	11.8%	9.4%	11.0%	10.0%	13.2%	13.3%	14.2%	12.6%	10.9%
ROE	1.5%	0.4%	1.2%	0.6%	3.7%	0.8%	2.2%	1.3%	1.7%	6.1%	2.2%

# **Governance and Shareholders**

#### Governance



#### **Shareholder Composition**

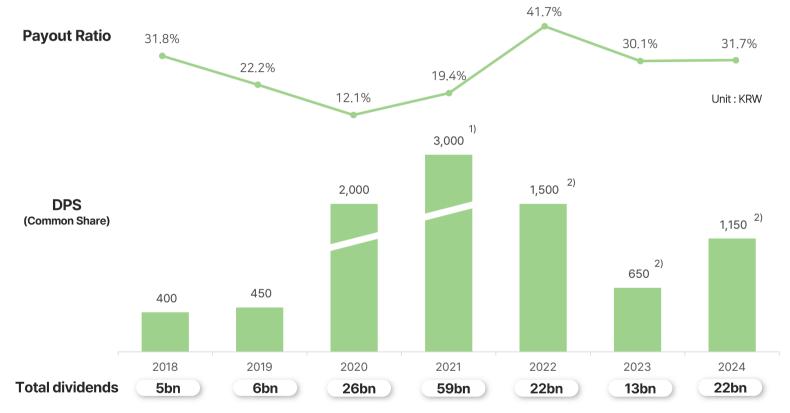


<b>Shareholders Category</b>	No. Shares
SK discovery & Affiliated Persons	7,362,089
National Pension	1,028,558
Foreign Investors	1,947,999
Individuals and Institutions	6,884,280
Treasury Stock	30,857
Total no. of issued shares	17,253,783

<sup>\*</sup>As of end of Q1 2025, Common shares only

# **Shareholder Returns**

#### **Dividend**



1) The amount includes special dividends, with a dividend of 4,500 KRW per share based on the pre-bonus issue in 2021

#### **Others**

Jun 2017 Retirement of Stock<sup>1)</sup>

Oct 2021 Announced dividend policy<sup>2)</sup>

Nov 50% capital increase without2021 consideration

Mar Announced Buy-back of2022 Stock (50 Bn KRW)

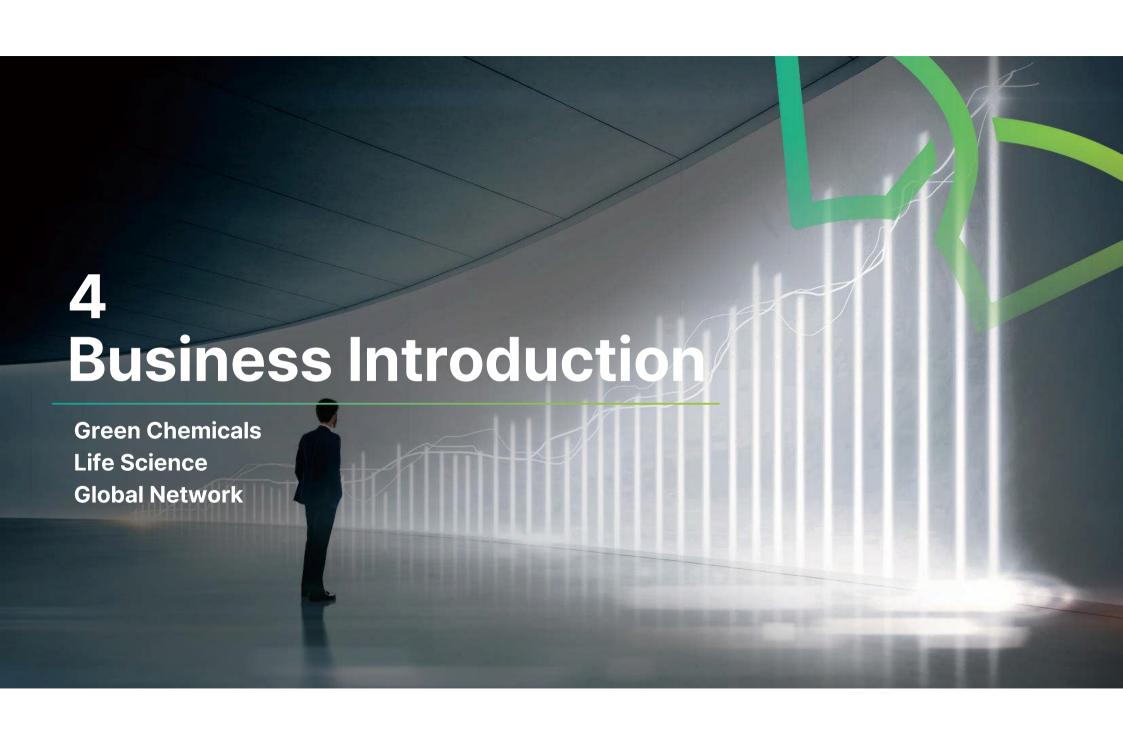
Oct Retirement of Stock 2022 (50 Bn KRW)<sup>3)</sup>

<sup>2)</sup> Includes interim dividends 400KRW

<sup>1)</sup> Retired 1,939,120 common shares (7.9% of the total issued shares)

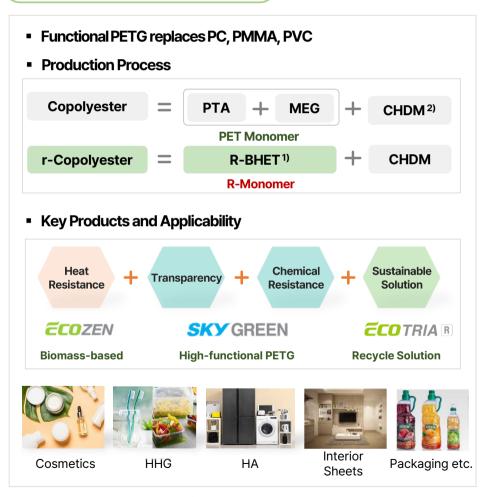
Total dividend amount determined at a payout ratio of approximately 30% (based on separate net income excluding non-recurring gains and losses)

<sup>3)</sup> Retired 389,489 common shares



# **Business Introduction Green Chemicals - Copolyester**

#### **Business Introduction**



#### **Core Strategy**

- Virgin: Stable profit through high-value goods/portfolio improvement
- Recycle: Establishing entry barriers through market preemption and property standardization

#### **Core Tasks and Strategy**

#### **Preempting CR Copolyester Market**

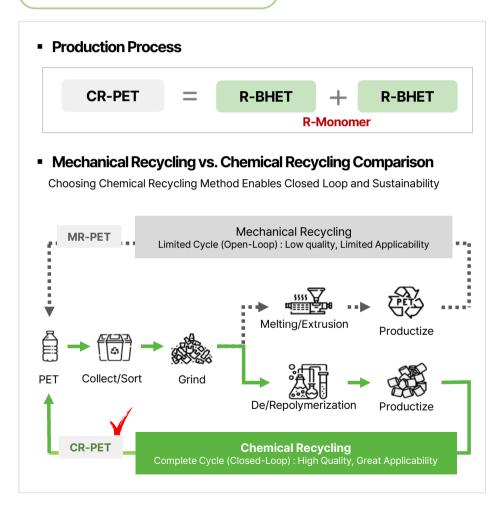
- Expanding Recycle sales by cooperating with Global B/O
- Early customer commitments through MOUs, etc.

#### High-Value Portfolio Expansion

- Targeting High-Value Markets Based on Quality Competency
  - Expanding sales in high-value end-markets (cosmetics/HHG/HA)
  - Leading standardization by securing cosmetics B/O
  - Expanding sales through new applications, replacing other materials
- Expanding Strategic Products/Markets Based on Optimized Facilities
  - Shortening the expansion period of heat-resistant copolyester through early establishment<sup>3)</sup> of dedicated facilities
  - Accelerating M/S expansion through property enhancement and application expansion

# **Business Introduction Green Chemicals - Recycle**

#### **Business Introduction**



#### **Core Strategy**

- Securing competency as the 1<sup>st</sup> to commercialize CR-PET in 2023
- Leading the CR-PET market through quality and cost competency

#### **Core Tasks and Strategy**

#### Vertical Integration of Raw Material Supply: Feedstock Innovation

- Internalizing key recycled raw materials (R-BHET) SK Shantou
- Expanding W-PET value chain through extended partnerships

#### Stabilization of SK Shantou and Advancing of HTR Technology

- Price and quality competitiveness of recycled products and expanding R-BHET production capacity
- Purification process improvement → washing process Normalization
   → HTR Conversion

#### Securing Cost Competitiveness at the Level of MR-PET

 Reduction in production costs: Alleviating customer price resistance and promoting market development

#### Strategic Expansion of CR-PET Sales

 Securing opportunities in the high-value CR-PET market and mass market based on cost competitiveness

# **Business Introduction Green Chemicals - Circular**

#### **Business Introduction**

 Providing a Closed Loop Solution for Recycling Waste PET Generated During Customers' Production Processes

# Business-end Closed Loop (Waste PET during the process)) SK chemicals Recycled goods produced Production (Converter) Product production/sales (Brand Owner)

#### **Core Strategy**

 Recycling market is expected to form across various industries due to recycling regulations



EEE WEEE<sup>1)</sup>

- Obligated to recover and recycle 55-80% of production volume
- Need to establish a closed loop for consumables generated during the process



Automotive

ELV<sup>2)</sup>

- Obligation to use easily disassembled designs and recyclable/reusable materials, with 25% of materials from end-of-life vehicles by 2030
- Need to establish a closed loop for waste obtained from end-of-life vehicles



- Obligation for manufacturers to comply with eco-design considering environmental impact and disclose fuel usage during the manufacturing process
- Need to establish a closed loop, prohibiting the disposal of unsold inventory by 2030
- ... and many other industry needs
- 1) Waste of Electrical & Electronic Equipment: EU directive on the manufacture/use/disposal of electrical/electronic equipment
- 2) End of Life Vehicles Regulation: EU regulation on the recycling/reuse of end-of-life vehicles
- 3) Eco-design for Sustainable Products Regulation: EU regulation for eco-design of sustainable products

## **Business Introduction Green Chemicals – Other Business**

#### **BIO Materials**

- 100% Eco-Friendly<sup>4)</sup> BIO Material high-Pperformance Bio-Polyol that Replaces Polyurethane Uses That Are Difficult to Recycle
- Targeting eco-friendly needs by increasing applicability and cost competitiveness



Industrial Starch Polymerization **PDO**<sup>1)</sup>

PO3G<sup>2)</sup>

High elastic recovery, wear resistance, high flexibility Lower CO<sup>2</sup> Emissions Compared to PTMEG<sup>5)</sup> Commercialized in February 2022 CAPA: 5,000 Tons/yr

Key Markets and Commercialization Examples







Synthetic Leather



Bio-PU



Black Yak shoe insoles

#### **Functional Materials**

- Polyester-based adhesives and coatings (BON) and TPEE(PEL)
- Eco-friendly needs in various areas: Increased demand for chemical resistance and conversion to recycled products
- Product Introduction and Applicability





- Polyester-based adhesives and coatings
- Can Coating, Pre-coated metal,
   Hotmelt, Industrial adhesives, etc.
- TPEE<sup>3)</sup>
- Cable Jacket, Industrial tubes,
   Duct Mesh Chair Monofilament,
   etc.















# **Business Introduction Life Science - Pharma**

#### **Business Introduction**

- Competitive product portfolio in botanical and synthetic drug market
- Possesses top-level marketing and partnership capabilities domestically

#### Main Products



#### **Core Strategy**

Continuous business expansion through securing growth drivers based on competency

#### Mid-term Key Tasks

**Strengthening marketing alliance competitiveness** 

Natural pharmaceutical Product value-up

**Expanding Global C(D)MO** 

Securing R&D growth drivers

#### **Implementation Strategy**

Strengthening strategic partnership and operation optimization

Diversifying raw material sourcing and expanding sales

Exploring new Countries for New CMO opportunities

Expanding to new pipelines and accelerating open Innovation

nloring

Exploring
New Biz Model

# Global Network



#### **SK Shantou**



2019 r-BHET, CR-PET Plant takeover (Shuye) Mar 2023 Acquisition of Tangible Assets (Shuye)

Construction r-BHET, CR-PET etc.

r-BHET: 70K tons / CR-PET 50K tons Annually

#### **Ulsan Plant**

**Products** 

Production



**Cheongju Plant** (S HOUSE)

Certification K GMP/ EU GMP(Solid tablets, patches)

Construction July 2009 Cheongiu plant acquisition

July 2012 Production building completion

Mar 2014 Patch building reconstruction

Products Solid tablets and patches

Production Capacity 760 mil. solid tablets, 66 mil. patch pouches annually

Certification

(L HOUSE)

**Andong Plant** 

MFDS & EU GMP Certification

Construction Dec 2012 Construction Completed

Products Flu vaccine, varicella/herpes zoster vaccine, COVID vaccine (CMO/CDMO)

Approximately 500 mil. dozes annually Production based on finished products

1) Reflecting operation of new production facility\*(#4) from 15th Jun 2021 2) PETG, DMT etc. total capacity

Certification ISO 14001(Environment) / ISO 45001 (Safety and Health)

Feb 2022 PO3G Plant completion

Copolyester resin, DMT etc.

450K tons Annually 1) 2)

CHDM / PETG Plant completion

/ ISO 9001(Quality) Construction Sept 1989 PTA / DMT Plant completion

Jan 2001